

# Pierre Players Community Theater

## Budget vs. Actuals FY24

January - September, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
40000 Contributions & Support				
41000 Sponsors	24,375.00	25,000.00	-625.00	97.50 %
42000 Donations	40,081.81	13,300.00	26,781.81	301.37 %
46000 Grant	9,215.00	8,000.00	1,215.00	115.19 %
<b>Total 40000 Contributions &amp; Support</b>	<b>73,671.81</b>	<b>46,300.00</b>	<b>27,371.81</b>	<b>159.12 %</b>
50000 Earned Revenues				
51000 Membership	34,230.00	30,000.00	4,230.00	114.10 %
52000 Box Office	21,072.99	22,000.00	-927.01	95.79 %
53000 Concession Sales	2,849.80	3,500.00	-650.20	81.42 %
53100 Beer and Wine Sales	2,205.23		2,205.23	
54000 Seat Sales		300.00	-300.00	
55000 Little Players Fees	2,909.00	16,075.00	-13,166.00	18.10 %
56000 Volunteer Workshop Fees	200.00		200.00	
57000 Misc Revenue	878.50		878.50	
59000 Sublease	150.00		150.00	
59100 Refunds	-15.00	0.00	-15.00	
<b>Total 50000 Earned Revenues</b>	<b>64,480.52</b>	<b>71,875.00</b>	<b>-7,394.48</b>	<b>89.71 %</b>
<b>Total Revenue</b>	<b>\$138,152.33</b>	<b>\$118,175.00</b>	<b>\$19,977.33</b>	<b>116.90 %</b>
<b>Cost of Goods Sold</b>				
60000 Concession Supplies	2,208.98	3,500.00	-1,291.02	63.11 %
65000 Beer and Wine Supplies	2,599.87		2,599.87	
<b>Total Cost of Goods Sold</b>	<b>\$4,808.85</b>	<b>\$3,500.00</b>	<b>\$1,308.85</b>	<b>137.40 %</b>
<b>GROSS PROFIT</b>	<b>\$133,343.48</b>	<b>\$114,675.00</b>	<b>\$18,668.48</b>	<b>116.28 %</b>
<b>Expenditures</b>				
70000 Personnel Expenses				
70100 Contracted Services	42,464.83	50,100.00	-7,635.17	84.76 %
70400 Scholarships	2,500.00	3,500.00	-1,000.00	71.43 %
72000 Payroll Expenses				
A24000 Payroll	6,088.25	12,000.00	-5,911.75	50.74 %
A24100 Payroll Taxes	465.75	918.00	-452.25	50.74 %
<b>Total 72000 Payroll Expenses</b>	<b>6,554.00</b>	<b>12,918.00</b>	<b>-6,364.00</b>	<b>50.74 %</b>
75000 Membership Fees	211.00	360.00	-149.00	58.61 %
75100 Volunteer Workshops	452.00	4,000.00	-3,548.00	11.30 %
75200 Fundraising/Kickoff		1,500.00	-1,500.00	
75300 Production Costs				
S60100 Director Fee	1,475.00	2,000.00	-525.00	73.75 %
S60200 Food	714.85		714.85	
S60300 Costumes/Make-up	1,150.25		1,150.25	
S60400 Props	833.52		833.52	
S60500 Set Costruction	2,713.82		2,713.82	
S60900 Miscellaneous Production Costs	526.74	9,000.00	-8,473.26	5.85 %

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S61000 Production Seat Tickets	864.98	900.00	-35.02	96.11 %
S62000 Online Ticketing	3,116.65		3,116.65	
<b>Total 75300 Production Costs</b>	<b>11,395.81</b>	<b>11,900.00</b>	<b>-504.19</b>	<b>95.76 %</b>
75400 Little Players Workshops, etc	2,879.70	5,000.00	-2,120.30	57.59 %
<b>Total 70000 Personnel Expenses</b>	<b>66,457.34</b>	<b>89,278.00</b>	<b>-22,820.66</b>	<b>74.44 %</b>
80000 Non-Personnel Expenses		0.00	0.00	
81100 Office Supplies	107.59	3,200.00	-3,092.41	3.36 %
81400 Postage	1,224.97	500.00	724.97	244.99 %
81500 Strategic Planning	301.00		301.00	
81700 Printing				
A56500 Reservation Envelopes	62.66		62.66	
P51100 Playbill	7,297.35	5,530.00	1,767.35	131.96 %
P51200 Marketing Layout	5,777.29	7,075.00	-1,297.71	81.66 %
P51300 Postcards	1,057.75	2,154.00	-1,096.25	49.11 %
P51400 11 x 17 Posters	471.54	850.00	-378.46	55.48 %
P51500 24x30 Marque Posters	24.85	360.00	-335.15	6.90 %
P51600 Membership Information	1,212.74	1,700.00	-487.26	71.34 %
P51700 Newsletter	744.47	750.00	-5.53	99.26 %
<b>Total 81700 Printing</b>	<b>16,648.65</b>	<b>18,419.00</b>	<b>-1,770.35</b>	<b>90.39 %</b>
82000 Facility	-46.20		-46.20	
A57100 Theater Rent	12,000.00	14,400.00	-2,400.00	83.33 %
A57200 Storage Rent	1,500.00	1,500.00	0.00	100.00 %
A58100 Telephone	1,572.12	2,300.00	-727.88	68.35 %
A58200 Utilities	4,533.99	6,500.00	-1,966.01	69.75 %
A58300 Cleaning	1,079.50	1,200.00	-120.50	89.96 %
A58400 Supplies	565.17	1,500.00	-934.83	37.68 %
A58500 Equipment	638.05	4,000.00	-3,361.95	15.95 %
<b>Total 82000 Facility</b>	<b>21,842.63</b>	<b>31,400.00</b>	<b>-9,557.37</b>	<b>69.56 %</b>
85200 Insurance	1,660.02	1,650.00	10.02	100.61 %
85600 Software	809.91	300.00	509.91	269.97 %
85700 Advertising				
P50100 Social Media Advertising	172.45	700.00	-527.55	24.64 %
P50200 Radio Advertising	2,515.00	2,250.00	265.00	111.78 %
P50300 Print Advertising	1,765.98	2,750.00	-984.02	64.22 %
P50400 Software/Website Maintenance	789.60	810.00	-20.40	97.48 %
<b>Total 85700 Advertising</b>	<b>5,243.03</b>	<b>6,510.00</b>	<b>-1,266.97</b>	<b>80.54 %</b>
85900 Bank fee		2,400.00	-2,400.00	
A56210 Merchant Fees	1,631.04		1,631.04	
<b>Total 85900 Bank fee</b>	<b>1,631.04</b>	<b>2,400.00</b>	<b>-768.96</b>	<b>67.96 %</b>
86200 Sales Tax Interest/Penalty		228.00	-228.00	
86300 Use Tax	53.42		53.42	
86700 Royalties	15,350.17	7,545.00	7,805.17	203.45 %

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86710 Scripts	1,561.34	1,500.00	61.34	104.09 %
<b>Total 80000 Non-Personnel Expenses</b>	<b>66,433.77</b>	<b>73,652.00</b>	<b>-7,218.23</b>	<b>90.20 %</b>
8100 Business License & Permits	20.00		20.00	
<b>Total Expenditures</b>	<b>\$132,911.11</b>	<b>\$162,930.00</b>	<b>\$ -30,018.89</b>	<b>81.58 %</b>
NET OPERATING REVENUE	<b>\$432.37</b>	<b>\$ -48,255.00</b>	<b>\$48,687.37</b>	<b>-0.90 %</b>
Other Revenue				
61000 Dividends	1,768.39	50,100.00	-48,331.61	3.53 %
62000 Interest	21.95		21.95	
63000 Unrealized Gain	-9,427.12		-9,427.12	
64000 Realized Gain	19,296.23		19,296.23	
68000 SD Allowance	3.42		3.42	
<b>Total Other Revenue</b>	<b>\$11,662.87</b>	<b>\$50,100.00</b>	<b>\$ -38,437.13</b>	<b>23.28 %</b>
Other Expenditures				
91000 Investment Fees	414.77		414.77	
<b>Total Other Expenditures</b>	<b>\$414.77</b>	<b>\$0.00</b>	<b>\$414.77</b>	<b>0.00%</b>
NET OTHER REVENUE	<b>\$11,248.10</b>	<b>\$50,100.00</b>	<b>\$ -38,851.90</b>	<b>22.45 %</b>
NET REVENUE	<b>\$11,680.47</b>	<b>\$1,845.00</b>	<b>\$9,835.47</b>	<b>633.09 %</b>